



JOHN W. WRIGHT

Managing Director

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FUNCTION AND SPECIALIZATION

John leads HDH's Real Estate Valuation practice, providing appraisals, fair value opinions, advisory services, and expert testimony in complex commercial real estate matters.

INDUSTRY EXPERIENCE

- Commercial Real Estate Appraisal
- Specialized property valuation, such as airports and mixed-use developments
- Portfolio Valuation
- Real Estate Debt
- Underwriting
- Real Estate Tax Appeals

EDUCATION & CERTIFICATIONS

- MBA, University of Georgia, Terry College of Business with concentrations in real estate, business law, and corporate finance
- BBA in Real Estate, University of Georgia, Terry College of Business
- Certified General Real Estate Appraiser in California, Georgia, Mississippi, Nevada, and Texas

PROFESSIONAL EXPERIENCE AND BACKGROUND

John is a Real Estate and Finance expert with 20 years of experience in valuation, project management, underwriting and expert testimony. Specialized real property expertise includes food facilities and cold storage; airports; large-scale land and mixed-use developments; going-concerns; and, specialty retail. He has valued properties in 43 states, having geographical competency throughout North America, with additional expertise in California, Hawaii, Nevada, and Canada.

In addition to serving lending institutions' transactional appraisal needs, John has a depth of expertise with individual and portfolio valuations for mark-to-market and internal valuation purposes. Clients have included REITs, pension funds, private equity firms, and non-profits. Additional experience includes purchase price accounting for real estate assets. He has expert knowledge of both Uniform Standards of Professional Appraisal Practice (USPAP) for real estate, as well as the Uniform Appraisal Standards for Federal Land Acquisitions (UASFLA, or "Yellow Book"), the latter of which is employed for government clients.

John has been an expert witness in courts including US District Court, US Bankruptcy Court, and Superior Courts. His expert reports and testimony have also been used for litigation support as well as negotiations and settlements.

Prior to joining HDH, John was the Senior Vice President and Regional Manager for National Valuation Consultants (NVC), a national real estate consulting and appraisal practice. Other experience includes assisting in expanding the real estate advisory and valuation practice of Navigant Consulting (NYSE: NCI) and underwriting commercial real estate loans in the CMBS markets.

REPRESENTATIVE ASSIGNMENTS AND ENGAGEMENT WORK

- Lead consultant for Department of the Navy's acquisition of the proposed Stennis Live Fire Range in Hancock County, Mississippi. Project includes purchase of over 5,000 acres from numerous property owners in environmentally sensitive area, including assessing the impact of governmental restrictive easement over 125,000-acre area surrounding purchase tracts. Advised Navy on acquisition strategy and phasing Congressional funding.
- Valuation for Lineage Logistics (Bay Grove Capital) acquisition of Millard Refrigerated facilities and business. Advisory, valuation, and underwriting for purchase and financing of \$1.2 Billion transaction, resulting in the second largest cold storage company in North America.
- Valuation of numerous airport fixed-base operations (FBOs) throughout North America, including assets in Hawaii, California, New York, and Arizona.
- Advocate for Van Nuys (California) Airport Property Owners Association in ground lease dispute with Los Angeles World Airports ("LAWA"). Represent various property owners with leasehold interests from LAWA in establishing current ground lease payments.
- Examination and valuation of Thunderbird School of Global Management, Phoenix, Arizona, a complete college campus for sale-leaseback transaction to capitalize reserves and endowment.